

November 11, 2022

TO: Legal Counsel

News Media

Salinas Californian

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Monterey County Weekly

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KSBW-TV/ABC Central Coast

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The next regular meeting of the **PERSONNEL, PENSION AND INVESTMENT COMMITTEE - COMMITTEE OF THE WHOLE** of the **SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM** will be held **TUESDAY, NOVEMBER 15, 2022, AT 12:00 P.M., DOWNING RESOURCE CENTER, ROOMS A, B, & C, SALINAS VALLEY MEMORIAL HOSPITAL, 450 E. ROMIE LANE, SALINAS, CALIFORNIA** or via **TELECONFERENCE** (*visit svmh.com/virtualboardmeeting for Access Information*).

Pursuant to SVMHS Board Resolution No. 2022-16, Assembly Bill 361, and guidance from the Monterey County Health Department in response to concerns regarding COVID-19, Board Members of Salinas Valley Memorial Healthcare System, a local health care district, are permitted to participate in this duly noticed public meeting via teleconference and certain requirements of The Brown Act are suspended.



Pete Delgado
President/Chief Executive Officer

Committee Members: Regina M. Gage, Chair; Richard Turner, Vice Chair; Pete Delgado, President/CEO; Augustine Lopez, Chief Financial Officer; Michelle Childs, Chief Human Resources Officer; Glenn Berry, MD, Medical Staff Member; Tony Redmond, Community Member

**PERSONNEL, PENSION AND INVESTMENTS COMMITTEE
NOVEMBER 2022 - COMMITTEE OF THE WHOLE
SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM**

**TUESDAY, NOVEMBER 15, 2022, 12:00 P.M.
DOWNING RESOURCE CENTER, ROOMS A, B & C
SALINAS VALLEY MEMORIAL HOSPITAL
450 E. ROMIE LANE, SALINAS, CALIFORNIA
or via TELECONFERENCE
(Visit svmh.com/virtualboardmeeting for Access Information)**

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AGENDA

1. Call to Order / Roll Call
2. Approve Minutes of the Personnel, Pension and Investment Committee Meeting of October 25, 2022 (LAURENT)
 - Motion/Second
 - Action by Committee/Roll Call Vote
3. Consider Recommendation to the Board of Directors for Approval of Multiple SVMC Professional Services Agreements for Radiologists to Provide Interventional, Diagnostic, and Mammography Radiology Services to SVMHS. (RAY / RADNER, MD)
 - Staff Report
 - Committee Questions to Staff
 - Public Comment
 - Committee Discussion/Deliberation
 - Motion/Second
 - Action by Committee/Roll Call Vote
4. Financial and Statistical Review (LOPEZ)
5. Public Input

This opportunity is provided for members of the public to make a brief statement, not to exceed three (3) minutes, on issues or concerns within the jurisdiction of this District Board, which are not otherwise covered under an item on this agenda.
6. Adjournment

The next Personnel, Pension and Investment Committee Meeting is scheduled for **Tuesday, December 13, 2022 at 12:00 p.m.**

This Committee meeting may be attended by Board Members who do not sit on this Committee. In the event that a quorum of the entire Board is present, this Committee shall act as a Committee of the Whole. In either case, any item acted upon by the Committee or the Committee of the Whole will require consideration and action by the full Board of Directors as a prerequisite to its legal enactment.

The Committee packet is available at the Committee Meeting, at www.svmh.com, and in the Human Resources Department of the District. All items appearing on the agenda are subject to action by the Committee.

Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the Board Clerk during regular business hours at 831-755-0741. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

CALL TO ORDER
ROLL CALL

(Chair to call the meeting to order)

**SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM
PERSONNEL, PENSION AND INVESTMENT COMMITTEE
COMMITTEE OF THE WHOLE
MEETING MINUTES
OCTOBER 25, 2022**

Pursuant to SVMHS Board Resolution No. 2022-13, Assembly Bill 361, and guidance from the Monterey County Health Department in response to concerns regarding COVID-19, Board Members of Salinas Valley Memorial Healthcare System, a local health care district, are permitted to participate in this duly noticed public meeting via teleconference and certain requirements of The Brown Act are suspended.

The Personnel, Pension and Investment Committee convened at 12:01 p.m. in the Downing Resources Conference Center, Rooms A, B & C.

Committee Members Present:

Glenn Berry, MD., Michelle Childs, Pete Delgado, Augustine Lopez, Richard Turner, and Chair Regina Gage.

Committee Members Absent:

Tony Redmond

Other Board Members Present, Constituting Committee of the Whole:

Via Teleconference: Juan Cabrera and Victor Rey

Victor Rey joined the meeting at 12:03 p.m.

A quorum was present, and the meeting was called to order at 12:01 p.m. by Chair Gage.

**APPROVAL OF MINUTES FROM THE PERSONNEL, PENSION AND INVESTMENT
COMMITTEE MEETING OF SEPTEMBER 19, 2022**

Pete Delgado, President/CEO, requested the Personnel, Pension and Investment Committee Meeting approve the minutes of the September 19, 2022 meeting, as presented. This information was included in the Committee packet.

No public input received.

MOTION:

Upon motion by Committee member Delgado and second by Committee member Berry, MD, the minutes of the September 19, 2022 Personnel, Pension and Investment Committee were approved.

Ayes: Committee members: Glenn, MD., Childs, Delgado, Lopez, Tuner, and Chair Gage. Noes: None. Absent: Committee member Redmond; Abstentions: None. Motion Carried.

CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF (I) THE FINDINGS SUPPORTING RECRUITMENT OF RIKIN KADAKIA, MD, (II) THE CONTRACT TERMS FOR DR. KADAKIA'S RECRUITMENT AGREEMENT, AND (III) THE CONTRACT TERMS FOR DR. KADAKIA'S CARDIOLOGY PROFESSIONAL SERVICES AGREEMENT.

Stacey Callahan, Physician Services Coordinator, reported that medical staff, hospital executive management identified the recruitment of a physician specializing in cardiology as a recruiting priority for the hospital's service area. Based on the Medical Staff Development Plan, completed by ECG Management Consultants in October 2019, the specialty of cardiology is recommended for recruitment. Additionally, Salinas Valley Memorial Healthcare System (SVMHS) has developed and is growing a structural heart program.

The recommended physician, Rikin Kadakia, MD, received his Doctor of Medicine Degree from the American University of the Caribbean, School of Medicine and completed his Internal Medicine residency at Virginia Tech, Carilion School of Medicine. Dr. Kadakia was Chief Cardiology Fellow at John Oschner Clinic Foundation in New Orleans, and completed his Structural and Peripheral Cardiology Fellowship at Scripps Green Hospital in San Diego. Dr. Kadakia will complete his Interventional Cardiovascular Diseases Fellowship at Scripps in July 2023.

No public input received.

MOTION:

Upon motion by Committee member Delgado and second by Committee member Turner, the Personnel, Pension and Investment Committee recommends the Board of Directors approve:

- (i) the Findings Supporting Recruitment of Rikin Kadakia, MD,
- (ii) the Contract Terms for Dr. Kadakia's Recruitment Agreement, and
- (iii) the Contract Terms for Dr. Kadakia's Cardiology Professional Services Agreement

Ayes: Committee members: Glenn, MD., Childs, Delgado, Lopez, Tuner, and Chair Gage. Noes: None. Absent: Committee member Redmond; Abstentions: None. Motion Carried.

CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF FINDINGS SUPPORTING RECRUITMENT OF INTERNAL MEDICINE PHYSICIANS, AND APPROVAL OF CONTRACT TERMS FOR HOSPITALIST SERVICES WITH SALINAS VALLEY MEDICAL CLINIC.

Stacey Callahan, Physician Services Coordinator, reported that the Hospitalist Program for Salinas Valley Memorial Healthcare System (SVMHS) operates under Salinas Valley Medical Clinic (SVMC). The SVMC Hospitalist Program focuses on increasing patient satisfaction and referring-provider satisfaction, and improved retention of hospitalist physician staff. Due to the growth SVMHS has experienced in the adult daily census at the hospital, the need to recruit and retain hospitalists to the program remains a priority.

No public input received.

MOTION:

Upon motion by Committee member Turner and second by Committee member Delgado, Personnel, Pension and Investment Committee recommends the Board of Directors approve:

- (i) The recruitment of Internal Medicine Physicians to Salinas Valley Medical Clinic - Hospitalist Services is in the best interest of the public health of the communities served by the District, and
- (ii) The recruitment benefits and incentives the hospital proposes for these recruitments are necessary in order to relocate and attract appropriately qualified physicians to practice in the communities served by the District.

Personnel, Pension and Investment Committee recommends the Board of Directors approve the contract terms for the following:

- (iii) Professional Services Agreement between Salinas Valley Memorial Healthcare System and the two (2) physicians listed in the table above, contracted under a W-2 based professional services agreement.
 - a. Ashenafi Legesse, MD (Incentive Recruitment \$40,000)
 - b. Marwan Abdelrahim, MD (Incentive Recruitment \$40,000)
- (iv) Recruitment Agreement between Salinas Valley Memorial Healthcare System and the two (2) physicians listed in the table above with dollar amounts in the recruitment incentive column.

AYES: Committee members: Glenn, MD., Childs, Delgado, Lopez, Tuner, and Chair Gage. NOES: None. ABSENT: Committee member Redmond. ABSTAINATIONS: None. Motion Carried.

FINANCIAL AND STATISTICAL REVIEW

Augustine Lopez, Chief Financial Officer, provided a financial and statistical performance review for the month ending August 2022. This information was included in the Committee packet

Key highlights of the financial summary for September 2022 were: (1) Income from operations was \$4.8M with an operating margin of 7.6%, (2) Net income was \$2.6M with a net income margin of 4.1%; (3) Inpatient gross revenues 3%, favorable to the budget; (4) Emergency Department gross revenues were 13% favorable to the budget; (5) Outpatient gross revenues were 20% favorable to the budget in Infusion Therapy, Radiology, Surgery and Cardiology; (6) Payor mix was unfavorable to the budget; (7) Total normalized net patient revenues were \$54.1M, which was favorable to the budget by \$7.3M or 15.5%; (8) Inpatient surgeries were above budget and higher than expected inpatient business; (9) Average daily census was 123, 7% above budget and total admissions were above budget by 16%; (10) Total acute average length of stay (ALOS) Medicare traditional ALOS

CMI adjusted was 1% favorable at 2.31 days with a Case Mix Index of 1.7; (11) Operating revenues were above expenses; (13) Days cash on hand was 338; days of net accounts receivable is 45.

Outpatient Surgeries were 11% (25 cases) above budget at 256; COVID cases decreased to 13 cases, a decrease of 73% over prior month; Patient Observation cases were below budget by 11% at 146.

PUBLIC INPUT

No public input received.

ADJOURNMENT

There being no other business, the meeting was adjourned at 12:30 p.m. The next Personnel, Pension and Investment Committee Meeting is scheduled for **Tuesday, November 15, 2022, at 12:00 p.m.**

ATTEST:

Regina M. Gage, Chair
Personnel, Pension, and Investment Committee

/es

Board Paper: Personnel, Pension and Investment Committee

Agenda Item: **Consider Recommendation to Board of Directors for Approval of the Terms and Conditions for Professional Services Agreements for Michael Basse, MD, Zachary Zhang, MD, Brenden Bottari, MD, Amy Lantis Stemerman, MD, and Kristen Wulff, MD**

Executive Sponsor: Allen Radner, MD, Chief Medical Officer
Gary Ray, Chief Administrative Officer, SVMC

Date: November 8, 2022

Executive Summary

SVMHS is presently operating under a group Professional Services Agreement with Salinas Valley Radiologists, Inc. (SVR) to provide diagnostic, interventional, and mammography radiology services at Salinas Valley Memorial Hospital (SVMH) and at Salinas Valley Medical Clinics (SVMC). The agreement will expire on December 16, 2022, at 12:00 am. After ongoing negotiations with the group, a number of the SVR physicians expressed interest in contracting individually with SVMHS to provide radiology services through SVMC. Drs. Basse, Bottari, and Zhang will provide interventional and diagnostic radiology services, Dr. Stemerman will provide mammography and diagnostic radiology services, and Dr. Wulff will provide mammography services under individual Professional Services Agreements through SVMC.

SVMC is in the process of recruiting additional diagnostic radiologists and has entered into a teleradiology agreement to provide after-hours teleradiology coverage as well as availability for daytime teleradiology services. SVMC management believes the combination of SVMC radiologists and teleradiology support will continue the high quality radiology services for SVMHS.

PSA Terms and Conditions

The essential terms and conditions for the Professional Services Agreements for Drs. Basse, Bottari, Zhang, Stemerman, and Wulff are as follows:

1. General Terms and Conditions for All PSAs

- W-2 Reporting. Each Professional Services Agreement (PSA) with the radiologists provides W-2 relationship for IRS reporting requirements.
- Effective/Start Date. The Effective Date of each PSA is December 1, 2022, with a Start Date of December 16, 2022. The term of each PSA is for a period of two (2) years with early termination provisions.
- Access to SVMHS Health Plan. Physician premium is projected based on fifteen percent (15%) of SVMHS cost for coverage.
- Access to SVMHS 403(b) and 457 Retirement Plans. SVMHS will make a five percent (5%) base contribution to the 403b plan that vests after three years. Based on federal contribution limits this contribution is capped at fifteen thousand two hundred fifty dollars (\$15,250) annually.
- Continuing Medical Education (CME). One (1) week off for Continuing Medical Education (CME) and a two thousand four hundred dollar (\$2,400) annual stipend for CME.
- Professional Liability Insurance. The Radiologists will receive an occurrence based professional liability policy through BETA Healthcare Group.

2. **Interventional/Diagnostic Radiology PSA**

- Three radiologists will share full-time coverage for interventional and diagnostic radiology services.
- Interventional radiologists will provide 24/7 coverage for interventional radiology services one (1) in every three (3) weeks, and shared coverage for diagnostic radiology services with other radiologists and contracted teleradiology service provider.
- Base compensation is five hundred thousand dollars (\$500,000) per year in addition to fair market value productivity income based on Medical Group Management Association (MGMA) Median for Western Region wRVU compensation for additional diagnostic radiology services.

3. **Mammography/Diagnostic Radiology PSA**

- One radiologist will provide full-time coverage and one radiologist will provide part-time coverage for mammography services at the Nancy Ausonio Mammography Center. The full-time radiologist will provide additional coverage for diagnostic radiology.
- Base compensation for the full-time position is five hundred fifty thousand dollars (\$550,000) per year, and base compensation for the part-time position is two hundred seventy-five thousand dollars (\$275,000), in addition to fair market value productivity income based on Medical Group Management Association (MGMA) Median for Western Region wRVU compensation for additional diagnostic radiology services.

Meeting our Mission, Vision, Goals

Strategic Plan Alignment:

Having these radiologists join SVMC is aligned with our strategic priorities for the growth and service pillars. SVMS continues to develop its infrastructure that engages our physicians in a meaningful way, promotes efficiencies in care delivery, and creates opportunities for expansion of services. This integration of the radiologists into SVMC provides the opportunity to better meet the needs of our hospital and clinic patients.

Pillar/Goal Alignment:

Service People Quality Finance Growth Community

Financial/Quality/Safety/Regulatory Implications

The compensation proposed in these radiology agreements have been reviewed by independent valuation and compensation consulting firms to confirm that the terms contemplated are fair market value and commercially reasonable.

Recommendation

Administration requests that the Personnel, Pension and Investment Committee recommend to the SVMHS Board of Directors approval of the following:

The Contract Terms and Conditions of the Radiology Professional Services Agreements for Michael Basse, MD, Zachary Zhang, MD, Brenden Bottari, MD, Amy Lantis Stemerman, MD, and Kristen Wulff, MD

Financial Performance Review

October 2022

Augustine Lopez
Chief Financial Officer



Consolidated Financial Summary

For the Month of October 2022 – No Normalizing Items

\$ in Millions	For the Month of October 2022				
			Variance fav (unfav)		
	Actual	Budget	\$VAR	%VAR	
Operating Revenue	\$ 58.7	\$ 57.2	\$ 1.5		2.6%
Operating Expense	\$ 58.0	\$ 55.9	\$ (2.1)		-3.8%
Income from Operations*	\$ 0.7	\$ 1.3	\$ (0.6)		-46.2%
Operating Margin %	1.1%	2.3%	-1.2%		-52.17%
Non Operating Income**	\$ (1.5)	\$ 1.0	\$ (2.5)		-250.0%
Net Income	\$ (0.8)	\$ 2.3	\$ (3.1)		-134.8%
Net Income Margin %	-1.4%	4.0%	-5.4%		-135.0%

Overall unfavorable financial performance was driven by:

Despite a high patient volume month, both in IP and OP, the payor mix was materially unfavorable coupled with a higher utilization of registry cost and overtime labor.

- Total gross revenues were over budget by \$21 million (9%):
 - ✓ However, Medicare and Medi-Cal were over by \$20 million 13% while commercial was at budget.
 - ✓ Inpatient acuity/CMI remains lower than budget
 - ✓ Total admissions were 170 admits (20%) above budget, of those 163 were Medicare/Medi-Cal
- Total net patient revenues were \$2.2 million (4%) above budget driven by:
 - ✓ OP infusion cases were at 995, 23% above budget, but lower than the previous month
 - ✓ IP and OP surgical cases were above budget by 25% and 6%, respectively
- Increased patient volume and staffing challenges continue to require higher than expected contract labor and overtime utilization.
- Overall Labor Productivity was favorable by 6% (16 FTEs) due to staffing efficiencies and unfilled budgeted positions.

Non Operating Income was lower than expected due to increased support cost for our subsidiaries and unrealized losses due to mark to market adjustments.

Consolidated Financial Summary

Year-to-Date October 2022 – No Normalizing Items

\$ in Millions	FY 2022 YTD October			
	Actual	Budget	Variance fav (unfav)	
			\$VAR	%VAR
Operating Revenue	\$ 237.0	\$ 228.4	\$ 8.6	3.8%
Operating Expense	\$ 229.3	\$ 223.6	\$ (5.7)	-2.5%
Income from Operations*	\$ 7.7	\$ 4.8	\$ 2.9	60.4%
<i>Operating Margin %</i>	3.2%	2.1%	1.1%	52.4%
Non Operating Income**	\$ (1.7)	\$ 3.9	\$ (5.6)	-143.6%
Net Income	\$ 6.0	\$ 8.7	\$ (2.7)	-31.0%
<i>Net Income Margin %</i>	2.5%	3.8%	-1.3%	-34.2%

SVMH Financial Highlights October 2022

Gross Revenues were Favorable

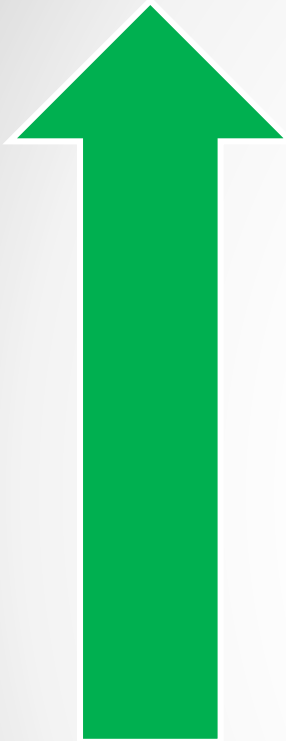
- **Gross Revenues** were 10 % favorable to budget
- **IP Gross Revenues** were 10% favorable to budget
- **ED Gross Revenues** were 9% favorable to budget
- **OP Gross Revenues** were 10% favorable to budget in the following areas:
 - Infusion Therapy
 - Radiology
 - Surgery
 - Cardiology

- **Commercial:** 0% on budget
- **Medicaid:** 20% above budget
- **Medicare:** 9% above budget

Payor Mix – significantly unfavorable to budget

Total Normalized Net Patient Revenues were \$51.0 M, which was Favorable to budget by \$1.6M or 4.8%

Financial Summary – October 2022



- 1) Higher than expected Inpatient business:
 - Average daily census was at 132, 15% above budget of 115
- 2) Total admissions were 20% (170 admits) above budget
 - ER admissions were 24% above budget (158 admits)
- 3) ER Outpatient visits were above budget by 25% at 5,079, of this Medi-Cal utilization represents 57%
- 4) Inpatient Surgeries were 25% (35 cases) above budget at 176
- 5) Higher than expected Outpatient business:
 - Predominantly due to higher than budgeted volumes in Infusion Therapy, Surgery, Radiology, Cardiology and Cath Lab
- 6) Outpatient Surgeries were 6% (14 cases) above budget at 253
- 7) Covid cases decreased to 13 cases, a decrease of 73% over prior month
- 8) OP Observation cases were below budget by 37% at 101

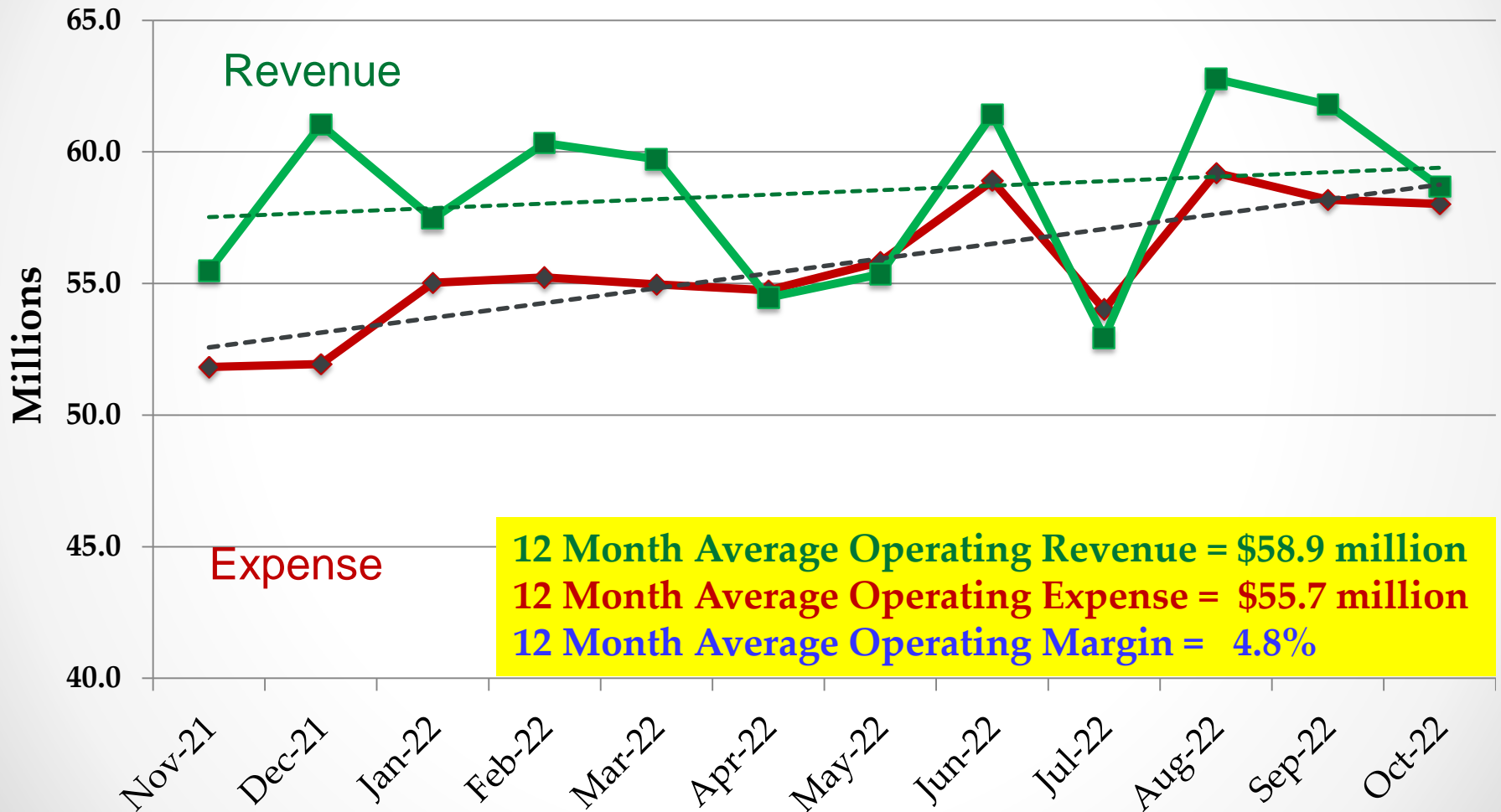
9) Medicare Traditional ALOS CMI adjusted was 9% unfavorable at 2.57 days with a Case Mix Index of 1.7

10) Deliveries were 16% (23 deliveries) below budget at 116



SVMHS Operating Revenues & Expenses (Normalized)

Rolling 12 Months: November 21 to October 22



SVMHS Key Financial Indicators

Statistic	YTD Oct 22	SVMHS Target	+/-	S&P A+ Rated Hospitals	+/-	YTD Oct-21	+/-
Operating Margin*	3.2%	5.0%		4.0%		5.7%	
Total Margin*	2.5%	6.0%		6.6%		6.3%	
EBITDA Margin**	7.1%	7.4%		13.6%		9.8%	
Days of Cash*	333	305		249		372	
Days of Accounts Payable*	52	45		-		44	
Days of Net Accounts Receivable*	49	45		49		48	
Supply Expense as % NPR	13.0%	14.0%		-		13.2%	
SWB Expense as % NPR	54.3%	53.0%		53.7%		53.4%	
Operating Expense per APD*	6,231	6,739		-		6,377	

*These metrics have been adjusted for normalizing items

**Metric based on Operating Income (consistent with industry standard)

***Metric based on 90 days average net revenue (consistent with industry standard)

Days of Cash and Accounts Payable metrics have been adjusted to **exclude** accelerated insurance payments (COVID-19 assistance)

QUESTIONS / COMMENTS

SALINAS VALLEY MEMORIAL HOSPITAL
SUMMARY INCOME STATEMENT
October 31, 2022

	<u>Month of October,</u>		<u>Four months ended October 31,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Operating revenue:				
Net patient revenue	\$ 50,289,316	\$ 44,503,745	\$ 202,630,079	\$ 188,987,453
Other operating revenue	<u>708,887</u>	<u>592,289</u>	<u>2,832,430</u>	<u>3,955,863</u>
Total operating revenue	<u>50,998,203</u>	<u>45,096,034</u>	<u>205,462,509</u>	<u>192,943,316</u>
Total operating expenses	46,906,308	40,534,652	185,327,828	164,842,685
Total non-operating income	<u>(4,952,574)</u>	<u>(5,780,644)</u>	<u>(13,007,925)</u>	<u>(11,955,383)</u>
Operating and non-operating income	<u>\$ (860,679)</u>	<u>\$ (1,219,262)</u>	<u>\$ 7,126,756</u>	<u>\$ 16,145,248</u>

SALINAS VALLEY MEMORIAL HOSPITAL
 BALANCE SHEETS
 October 31, 2022

	<u>Current year</u>	<u>Prior year</u>
ASSETS:		
Current assets	\$ 387,921,362	\$ 421,142,680
Assets whose use is limited or restricted by board	150,622,424	146,643,318
Capital assets	240,456,793	241,249,565
Other assets	181,326,897	190,452,550
Deferred pension outflows	<u>95,401,205</u>	<u>50,119,236</u>
	<u>\$ 1,055,728,681</u>	<u>\$ 1,049,607,349</u>
LIABILITIES AND EQUITY:		
Current liabilities	98,571,055	124,965,908
Long term liabilities	14,058,922	14,556,513
	76,126,944	83,585,120
Net assets	<u>866,971,760</u>	<u>826,499,808</u>
	<u>\$ 1,055,728,681</u>	<u>\$ 1,049,607,349</u>

**SALINAS VALLEY MEMORIAL HOSPITAL
SCHEDULES OF NET PATIENT REVENUE
October 31, 2022**

	<u>Month of October,</u>		<u>Four months ended October 31,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Patient days:				
By payer:				
Medicare	2,012	1,615	7,670	6,310
Medi-Cal	1,204	966	4,475	3,894
Commercial insurance	779	679	3,031	2,870
Other patient	112	71	407	415
Total patient days	<u>4,107</u>	<u>3,331</u>	<u>15,583</u>	<u>13,489</u>
Gross revenue:				
Medicare	\$ 100,067,776	\$ 87,017,775	\$ 397,358,670	\$ 355,721,409
Medi-Cal	69,289,259	54,440,661	260,048,351	226,248,660
Commercial insurance	51,767,295	45,862,666	208,520,709	194,946,335
Other patient	<u>9,370,137</u>	<u>6,183,114</u>	<u>32,999,936</u>	<u>31,208,913</u>
Gross revenue	<u>230,494,467</u>	<u>193,504,217</u>	<u>898,927,666</u>	<u>808,125,318</u>
Deductions from revenue:				
Administrative adjustment	89,863	183,641	700,155	1,161,930
Charity care	889,140	686,444	3,142,609	4,377,120
Contractual adjustments:				
Medicare outpatient	28,526,083	26,883,761	120,285,952	112,263,050
Medicare inpatient	47,649,599	39,687,187	173,350,023	149,902,155
Medi-Cal traditional outpatient	3,028,934	2,727,819	12,977,361	10,196,287
Medi-Cal traditional inpatient	4,814,343	7,455,907	17,997,061	24,498,118
Medi-Cal managed care outpatient	28,317,415	21,560,408	103,814,679	89,469,947
Medi-Cal managed care inpatient	25,868,830	17,590,484	97,178,833	79,715,420
Commercial insurance outpatient	17,428,652	15,325,974	70,749,488	66,236,808
Commercial insurance inpatient	18,022,711	13,374,731	76,735,571	64,277,095
Uncollectible accounts expense	3,713,662	3,532,531	15,636,031	15,047,265
Other payors	<u>1,855,919</u>	<u>(8,415)</u>	<u>3,729,824</u>	<u>1,992,669</u>
Deductions from revenue	<u>180,205,151</u>	<u>149,000,472</u>	<u>696,297,587</u>	<u>619,137,865</u>
Net patient revenue	<u>\$ 50,289,316</u>	<u>\$ 44,503,745</u>	<u>\$ 202,630,079</u>	<u>\$ 188,987,453</u>
Gross billed charges by patient type:				
Inpatient	\$ 124,454,276	\$ 101,958,348	\$ 473,155,211	\$ 421,763,882
Outpatient	76,791,223	65,203,186	311,875,590	276,469,382
Emergency room	<u>29,248,969</u>	<u>26,342,684</u>	<u>113,896,865</u>	<u>109,892,054</u>
Total	<u>\$ 230,494,468</u>	<u>\$ 193,504,217</u>	<u>\$ 898,927,666</u>	<u>\$ 808,125,318</u>

**SALINAS VALLEY MEMORIAL HOSPITAL
STATEMENTS OF REVENUE AND EXPENSES
October 31, 2022**

	<u>Month of October,</u>		<u>Four months ended October 31,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Operating revenue:				
Net patient revenue	\$ 50,289,316	\$ 44,503,745	\$ 202,630,079	\$ 188,987,453
Other operating revenue	708,887	592,289	2,832,430	3,955,863
Total operating revenue	<u>50,998,203</u>	<u>45,096,034</u>	<u>205,462,509</u>	<u>192,943,316</u>
Operating expenses:				
Salaries and wages	17,109,510	15,420,230	70,169,492	62,312,002
Compensated absences	3,240,154	3,410,757	11,199,200	11,036,952
Employee benefits	7,705,239	6,164,151	29,868,786	28,686,576
Supplies, food, and linen	6,494,538	6,171,749	26,965,431	24,604,482
Purchased department functions	4,530,945	3,110,619	16,103,028	12,716,310
Medical fees	2,033,674	2,028,595	7,453,948	7,835,252
Other fees	2,543,794	1,434,162	9,710,704	4,940,833
Depreciation	1,779,457	1,771,042	7,463,055	7,071,814
All other expense	1,468,997	1,023,347	6,394,184	5,638,464
Total operating expenses	<u>46,906,308</u>	<u>40,534,652</u>	<u>185,327,828</u>	<u>164,842,685</u>
Income from operations	<u>4,091,895</u>	<u>4,561,382</u>	<u>20,134,681</u>	<u>28,100,631</u>
Non-operating income:				
Donations	(500,000)	166,667	1,801,378	666,667
Property taxes	333,333	333,333	1,333,333	1,333,333
Investment income	(772,335)	(1,521,393)	(4,146,975)	(2,282,561)
Taxes and licenses	0	0	0	0
Income from subsidiaries	(4,013,572)	(4,759,251)	(11,995,661)	(11,672,822)
Total non-operating income	<u>(4,952,574)</u>	<u>(5,780,644)</u>	<u>(13,007,925)</u>	<u>(11,955,383)</u>
Operating and non-operating income	(860,679)	(1,219,262)	7,126,756	16,145,248
Net assets to begin	<u>867,832,438</u>	<u>827,719,070</u>	<u>859,845,004</u>	<u>810,354,560</u>
Net assets to end	<u>\$ 866,971,760</u>	<u>\$ 826,499,808</u>	<u>\$ 866,971,760</u>	<u>\$ 826,499,808</u>
Net income excluding non-recurring items	\$ (860,679)	\$ (1,219,262)	\$ 7,126,756	\$ 15,663,470
Non-recurring income (expense) from cost report settlements and re-openings and other non-recurring items	<u>0</u>	<u>0</u>	<u>0</u>	<u>481,778</u>
Operating and non-operating income	<u>\$ (860,679)</u>	<u>\$ (1,219,262)</u>	<u>\$ 7,126,756</u>	<u>\$ 16,145,248</u>

**SALINAS VALLEY MEMORIAL HOSPITAL
SCHEDULES OF INVESTMENT INCOME
October 31, 2022**

	<u>Month of October,</u>		<u>Four months ended October 31,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Detail of other operating income:				
Dietary revenue	\$ 167,416	\$ 171,716	\$ 540,835	\$ 571,721
Discounts and scrap sale	930	12,444	275,429	294,847
Sale of products and services	67,811	22,975	164,978	390,253
Clinical trial fees	0	0	0	20,878
Stimulus Funds	0	0	0	0
Rental income	173,485	159,737	696,821	642,636
Other	299,245	225,417	1,154,367	2,035,528
Total	\$ 708,887	\$ 592,289	\$ 2,832,430	\$ 3,955,863
Detail of investment income:				
Bank and payor interest	\$ 618,842	\$ 93,877	\$ 1,798,805	\$ 382,374
Income from investments	(1,213,342)	(1,615,270)	(5,763,228)	(2,690,560)
Gain or loss on property and equipment	(177,836)	0	(182,551)	25,625
Total	\$ (772,335)	\$ (1,521,393)	\$ (4,146,975)	\$ (2,282,561)
Detail of income from subsidiaries:				
Salinas Valley Medical Center:				
Pulmonary Medicine Center	\$ (300,762)	\$ (217,327)	\$ (796,932)	\$ (851,429)
Neurological Clinic	(60,546)	(81,091)	(292,324)	(235,038)
Palliative Care Clinic	(64,509)	(95,543)	(247,764)	(357,155)
Surgery Clinic	(175,155)	(202,437)	(556,396)	(526,308)
Infectious Disease Clinic	(33,367)	(35,514)	(119,959)	(112,789)
Endocrinology Clinic	(142,675)	(151,614)	(612,348)	(528,602)
Early Discharge Clinic	0	0	0	0
Cardiology Clinic	(562,968)	(539,812)	(1,667,913)	(1,752,741)
OB/GYN Clinic	(160,098)	(420,704)	(1,045,650)	(1,406,236)
PrimeCare Medical Group	(485,566)	(710,741)	(1,635,577)	(2,000,018)
Oncology Clinic	(436,387)	(626,649)	(1,190,934)	(1,376,648)
Cardiac Surgery	(47,016)	(143,059)	(834,416)	(633,494)
Sleep Center	15,357	(26,920)	(44,032)	(104,478)
Rheumatology	(50,470)	(44,239)	(236,168)	(195,756)
Precision Ortho MDs	(594,911)	(289,014)	(1,430,465)	(1,147,034)
Precision Ortho-MRI	0	0	0	0
Precision Ortho-PT	(55,345)	(55,393)	(175,414)	(218,280)
Vaccine Clinic	571	(35,711)	(683)	(35,711)
Dermatology	(33,015)	7,537	(76,055)	(64,824)
Hospitalists	0	0	0	0
Behavioral Health	(45,151)	(66,151)	(117,487)	(285,278)
Pediatric Diabetes	(42,106)	(34,778)	(182,254)	(175,038)
Neurosurgery	(57,727)	(47,697)	(128,692)	(100,245)
Multi-Specialty-RR	26,284	890	47,221	18,600
Radiology	(221,988)	(206,848)	(635,736)	(1,111,674)
Salinas Family Practice	(163,626)	(120,540)	(401,037)	(389,452)
Urology	(303,218)	0	(477,344)	0
Total SVMC	(3,994,394)	(4,143,355)	(12,858,359)	(13,589,628)
Doctors on Duty	23,786	(827,800)	313,105	477,674
Vantage Surgery Center	0	25,421	0	95,303
LPCH NICU JV	0	0	0	0
Central Coast Health Connect	0	0	0	0
Monterey Peninsula Surgery Center	63,502	173,661	464,955	1,035,370
Aspire/CHI/Coastal	(93,502)	27,697	(57,525)	(32,268)
Apex	0	(56,860)	0	59,998
21st Century Oncology	(55,946)	547	(27,945)	121,015
Monterey Bay Endoscopy Center	42,981	41,438	170,108	159,715
Total	\$ (4,013,572)	\$ (4,759,251)	\$ (11,995,661)	\$ (11,672,822)

SALINAS VALLEY MEMORIAL HOSPITAL
BALANCE SHEETS
October 31, 2022

	<u>Current year</u>	<u>Prior year</u>
A S S E T S		
Current assets:		
Cash and cash equivalents	\$ 271,343,734	\$ 323,676,564
Patient accounts receivable, net of estimated uncollectibles of \$31,349,800	88,830,207	77,386,170
Supplies inventory at cost	7,596,948	8,030,814
Other current assets	<u>20,150,473</u>	<u>12,049,132</u>
Total current assets	<u>387,921,362</u>	<u>421,142,680</u>
Assets whose use is limited or restricted by board	<u>150,622,424</u>	<u>146,643,318</u>
Capital assets:		
Land and construction in process	43,531,752	36,210,359
Other capital assets, net of depreciation	<u>196,925,041</u>	<u>205,039,206</u>
Total capital assets	<u>240,456,793</u>	<u>241,249,565</u>
Other assets:		
Investment in Securities	141,829,047	147,029,222
Investment in SVMC	14,248,586	15,133,220
Investment in Aspire/CHI/Coastal	1,586,175	3,612,579
Investment in other affiliates	23,591,870	21,598,283
Net pension asset	<u>71,219</u>	<u>3,079,246</u>
Total other assets	<u>181,326,897</u>	<u>190,452,550</u>
Deferred pension outflows	<u>95,401,205</u>	<u>50,119,236</u>
	<u>\$ 1,055,728,681</u>	<u>\$ 1,049,607,349</u>
L I A B I L I T I E S A N D N E T A S S E T S		
Current liabilities:		
Accounts payable and accrued expenses	\$ 63,233,836	\$ 52,540,077
Due to third party payers	17,755,329	54,910,575
Current portion of self-insurance liability	<u>17,581,890</u>	<u>17,515,256</u>
Total current liabilities	98,571,055	124,965,908
Long term portion of workers comp liability	<u>14,058,922</u>	<u>14,556,513</u>
Total liabilities	<u>112,629,977</u>	<u>139,522,421</u>
Pension liability	<u>76,126,944</u>	<u>83,585,120</u>
Net assets:		
Invested in capital assets, net of related debt	240,456,793	241,249,565
Unrestricted	<u>626,514,967</u>	<u>585,250,243</u>
Total net assets	<u>866,971,760</u>	<u>826,499,808</u>
	<u>\$ 1,055,728,681</u>	<u>\$ 1,049,607,349</u>

SALINAS VALLEY MEMORIAL HOSPITAL
STATEMENTS OF REVENUE AND EXPENSES - BUDGET VS. ACTUAL
October 31, 2022

	Month of October,				Four months ended October 31,			
	Actual	Budget	Variance	% Var	Actual	Budget	Variance	% Var
Operating revenue:								
Gross billed charges	\$ 230,494,467	\$ 209,636,473	20,857,994	9.95%	\$ 898,927,666	\$ 831,786,773	67,140,893	8.07%
Deductions from revenue	180,205,151	161,662,157	18,542,994	11.47%	696,297,587	640,304,907	55,992,680	8.74%
Net patient revenue	50,289,316	47,974,316	2,315,000	4.83%	202,630,079	191,481,866	11,148,213	5.82%
Other operating revenue	708,887	1,374,687	(665,800)	-48.43%	2,832,430	5,498,746	(2,666,316)	-48.49%
Total operating revenue	50,998,203	49,349,002	1,649,201	3.34%	205,462,509	196,980,612	8,481,897	4.31%
Operating expenses:								
Salaries and wages	17,109,510	16,541,104	568,406	3.44%	70,169,492	64,844,934	5,324,558	8.21%
Compensated absences	3,240,154	2,900,318	339,836	11.72%	11,199,200	12,135,451	(936,251)	-7.72%
Employee benefits	7,705,239	7,124,892	580,347	8.15%	29,868,786	29,287,036	581,750	1.99%
Supplies, food, and linen	6,494,538	6,417,896	76,642	1.19%	26,965,431	25,467,285	1,498,146	5.88%
Purchased department functions	4,530,945	3,491,015	1,039,930	29.79%	16,103,028	13,964,040	2,138,988	15.32%
Medical fees	2,033,674	2,026,754	6,920	0.34%	7,453,948	8,107,017	(653,069)	-8.06%
Other fees	2,543,794	2,161,266	382,528	17.70%	9,710,704	8,675,054	1,035,650	11.94%
Depreciation	1,779,457	1,915,617	(136,160)	-7.11%	7,463,055	7,615,614	(152,559)	-2.00%
All other expense	1,468,997	1,767,161	(298,164)	-16.87%	6,394,184	7,033,648	(639,464)	-9.09%
Total operating expenses	46,906,308	44,346,023	2,560,285	5.77%	185,327,828	177,130,080	8,197,748	4.63%
Income from operations	4,091,895	5,002,980	(911,085)	-18.21%	20,134,681	19,850,532	284,149	1.43%
Non-operating income:								
Donations	(500,000)	166,667	(666,667)	-400.00%	1,801,378	666,667	1,134,711	170.21%
Property taxes	333,333	333,333	(0)	0.00%	1,333,333	1,333,333	(0)	0.00%
Investment income	(772,335)	129,915	(902,250)	-694.49%	(4,146,975)	519,662	(4,666,637)	-898.01%
Income from subsidiaries	(4,013,572)	(3,382,786)	(630,786)	18.65%	(11,995,661)	(13,803,469)	1,807,808	-13.10%
Total non-operating income	(4,952,574)	(2,752,871)	(2,199,703)	79.91%	(13,007,925)	(11,283,807)	(1,724,118)	15.28%
Operating and non-operating income \$	(860,679)	\$ 2,250,109	(3,110,788)	-138.25%	\$ 7,126,756	\$ 8,566,725	(1,439,969)	-16.81%

SALINAS VALLEY MEMORIAL HOSPITAL
PATIENT STATISTICAL REPORT
For the month of Oct and four months to date

	<u>Month of Oct</u>		<u>Four months to date</u>		<u>Variance</u>
	<u>2021</u>	<u>2022</u>	<u>2020-21</u>	<u>2021-22</u>	
<u>NEWBORN STATISTICS</u>					
Medi-Cal Admissions	35	39	175	153	(22)
Other Admissions	80	79	373	345	(28)
Total Admissions	115	118	548	498	(50)
Medi-Cal Patient Days	58	58	264	239	(25)
Other Patient Days	143	141	629	(40)	(669)
Total Patient Days of Care	201	199	893	199	(694)
Average Daily Census	6.5	6.4	7.3	1.6	(5.6)
Medi-Cal Average Days	1.7	1.5	1.5	1.6	0.1
Other Average Days	1.2	1.8	1.7	-0.1	(1.8)
Total Average Days Stay	1.7	1.7	1.6	0.4	(1.2)
<u>ADULTS & PEDIATRICS</u>					
Medicare Admissions	323	387	1,239	1,544	305
Medi-Cal Admissions	264	329	957	1,153	196
Other Admissions	368	309	1,189	1,258	69
Total Admissions	955	1,025	3,385	3,955	570
Medicare Patient Days	1,430	1,733	5,451	6,370	919
Medi-Cal Patient Days	975	1,243	4,011	4,644	633
Other Patient Days	899	1,341	3,741	(6,697)	(10,438)
Total Patient Days of Care	3,304	4,317	13,203	4,317	(8,886)
Average Daily Census	106.6	139.3	107.3	35.1	(72.2)
Medicare Average Length of Stay	4.5	4.6	4.3	4.1	(0.2)
Medi-Cal Average Length of Stay	3.8	3.4	3.4	3.5	0.1
Other Average Length of Stay	2.5	3.5	2.5	-4.3	(6.8)
Total Average Length of Stay	3.5	3.8	3.3	1.0	(2.3)
Deaths	21	22	100	86	(14)
Total Patient Days	3,505	4,516	14,096	4,516	(9,580)
Medi-Cal Administrative Days	0	5	74	32	(42)
Medicare SNF Days	0	0	0	0	0
Over-Utilization Days	0	0	0	0	0
Total Non-Acute Days	0	5	74	32	(42)
Percent Non-Acute	0.00%	0.11%	0.52%	0.71%	0.18%

SALINAS VALLEY MEMORIAL HOSPITAL
PATIENT STATISTICAL REPORT
For the month of Oct and four months to date

	<u>Month of Oct</u>		<u>Four months to date</u>		<u>Variance</u>
	<u>2021</u>	<u>2022</u>	<u>2020-21</u>	<u>2021-22</u>	
<u>PATIENT DAYS BY LOCATION</u>					
Level I	289	463	1,041	463	(578)
Heart Center	329	431	1,290	431	(859)
Monitored Beds	691	642	3,078	642	(2,436)
Single Room Maternity/Obstetrics	301	347	1,410	347	(1,063)
Med/Surg - Cardiovascular	622	990	2,399	990	(1,409)
Med/Surg - Oncology	299	226	1,115	226	(889)
Med/Surg - Rehab	391	633	1,614	633	(981)
Pediatrics	73	153	349	153	(196)
Nursery	201	199	893	199	(694)
Neonatal Intensive Care	29	0	282	0	(282)
<u>PERCENTAGE OF OCCUPANCY</u>					
Level I	71.71%	114.89%	65.10%	115.82%	
Heart Center	70.75%	92.69%	69.92%	93.44%	
Monitored Beds	82.56%	76.70%	92.68%	77.33%	
Single Room Maternity/Obstetrics	26.24%	30.25%	30.98%	30.50%	
Med/Surg - Cardiovascular	44.59%	70.97%	43.34%	71.54%	
Med/Surg - Oncology	74.19%	56.08%	69.73%	56.54%	
Med/Surg - Rehab	48.51%	78.54%	50.47%	79.17%	
Med/Surg - Observation Care Unit	0.00%	81.97%	0.00%	82.64%	
Pediatrics	13.08%	27.42%	15.76%	27.64%	
Nursery	39.30%	38.91%	22.00%	19.61%	
Neonatal Intensive Care	8.50%	0.00%	20.84%	0.00%	

SALINAS VALLEY MEMORIAL HOSPITAL
PATIENT STATISTICAL REPORT
For the month of Oct and four months to date

	<u>Month of Oct</u>		<u>Four months to date</u>		<u>Variance</u>
	<u>2021</u>	<u>2022</u>	<u>2020-21</u>	<u>2021-22</u>	
<u>DELIVERY ROOM</u>					
Total deliveries	103	123	529	485	(44)
C-Section deliveries	38	41	172	143	(29)
Percent of C-section deliveries	36.89%	33.33%	32.51%	29.48%	-3.03%
<u>OPERATING ROOM</u>					
In-Patient Operating Minutes	20,615	24,188	81,588	80,075	(1,513)
Out-Patient Operating Minutes	24,545	25,030	99,142	103,309	4,167
Total	45,160	49,218	180,730	183,384	2,654
Open Heart Surgeries	12	14	49	52	3
In-Patient Cases	150	166	569	569	0
Out-Patient Cases	239	263	981	1,081	100
<u>EMERGENCY ROOM</u>					
Immediate Life Saving	30	26	156	106	(50)
High Risk	471	560	1,764	2,165	401
More Than One Resource	2,639	3,074	10,513	11,965	1,452
One Resource	1,704	2,380	6,966	8,324	1,358
No Resources	72	93	397	371	(26)
Total	<u>4,916</u>	<u>6,133</u>	<u>19,796</u>	<u>22,931</u>	<u>3,135</u>

SALINAS VALLEY MEMORIAL HOSPITAL
PATIENT STATISTICAL REPORT
For the month of Oct and four months to date

	Month of Oct		Four months to date		Variance
	2021	2022	2020-21	2021-22	
CENTRAL SUPPLY					
In-patient requisitions	16,315	15,295	102,118	105,727	3,609
Out-patient requisitions	6,250	6,730	67,967	63,426	-4,541
Emergency room requisitions	1,375	698	11,273	8,349	-2,924
Interdepartmental requisitions	7,849	7,115	49,644	44,398	-5,246
Total requisitions	31,789	29,838	231,002	221,900	-9,102
LABORATORY					
In-patient procedures	42,107	38,721	253,735	241,589	-12,146
Out-patient procedures	9,286	11,597	76,062	80,263	4,201
Emergency room procedures	9,433	11,145	60,934	76,430	15,496
Total patient procedures	60,826	61,463	390,731	398,282	7,551
BLOOD BANK					
Units processed	318	297	1,996	1,965	-31
ELECTROCARDIOLOGY					
In-patient procedures	1,041	1,068	6,566	6,885	319
Out-patient procedures	349	302	2,706	2,668	-38
Emergency room procedures	1,045	1,148	6,142	7,127	985
Total procedures	2,435	2,518	15,414	16,680	1,266
CATH LAB					
In-patient procedures	64	77	512	607	95
Out-patient procedures	51	71	571	625	54
Emergency room procedures	0	0	1	0	-1
Total procedures	115	148	1,084	1,232	148
ECHO-CARDIOLOGY					
In-patient studies	298	371	2,033	2,406	373
Out-patient studies	138	156	1,262	1,520	258
Emergency room studies	2	1	16	5	-11
Total studies	438	528	3,311	3,931	620
NEURODIAGNOSTIC					
In-patient procedures	140	165	1,109	1,090	-19
Out-patient procedures	24	27	169	164	-5
Emergency room procedures	0	0	0	0	0
Total procedures	164	192	1,278	1,254	-24

SALINAS VALLEY MEMORIAL HOSPITAL
PATIENT STATISTICAL REPORT
For the month of Oct and four months to date

	<u>Month of Oct</u>		<u>Four months to date</u>		<u>Variance</u>
	<u>2021</u>	<u>2022</u>	<u>2020-21</u>	<u>2021-22</u>	
SLEEP CENTER					
In-patient procedures	0	0	1	0	-1
Out-patient procedures	183	167	1,315	1,153	-162
Emergency room procedures	0	0	0	0	0
Total procedures	183	167	1,316	1,153	-163
RADIOLOGY					
In-patient procedures	1,654	1,429	9,708	8,710	-998
Out-patient procedures	416	356	4,323	2,915	-1,408
Emergency room procedures	1,217	1,382	7,939	8,809	870
Total patient procedures	3,287	3,167	21,970	20,434	-1,536
MAGNETIC RESONANCE IMAGING					
In-patient procedures	105	141	860	890	30
Out-patient procedures	127	77	953	768	-185
Emergency room procedures	14	6	80	49	-31
Total procedures	246	224	1,893	1,707	-186
MAMMOGRAPHY CENTER					
In-patient procedures	2,718	3,550	20,910	24,711	3,801
Out-patient procedures	2,696	3,518	20,790	24,527	3,737
Emergency room procedures	3	0	3	8	5
Total procedures	5,417	7,068	41,703	49,246	7,543
NUCLEAR MEDICINE					
In-patient procedures	12	14	86	94	8
Out-patient procedures	61	78	506	541	35
Emergency room procedures	1	0	4	4	0
Total procedures	74	92	596	639	43
PHARMACY					
In-patient prescriptions	111,491	94,299	636,356	605,331	-31,025
Out-patient prescriptions	10,439	11,319	99,978	104,283	4,305
Emergency room prescriptions	5,342	7,197	36,983	48,996	12,013
Total prescriptions	127,272	112,815	773,317	758,610	-14,707
RESPIRATORY THERAPY					
In-patient treatments	29,606	21,738	156,457	131,478	-24,979
Out-patient treatments	143	981	3,391	7,896	4,505
Emergency room treatments	373	194	1,179	1,583	404
Total patient treatments	30,122	22,913	161,027	140,957	-20,070
PHYSICAL THERAPY					
In-patient treatments	2,256	2,396	16,109	16,284	175
Out-patient treatments	99	170	1,751	2,108	357
Emergency room treatments	0	0	0	0	0
Total treatments	2,355	2,566	17,860	18,392	532

SALINAS VALLEY MEMORIAL HOSPITAL
PATIENT STATISTICAL REPORT
For the month of Oct and four months to date

	<u>Month of Oct</u>		<u>Four months to date</u>		<u>Variance</u>
	<u>2021</u>	<u>2022</u>	<u>2020-21</u>	<u>2021-22</u>	
OCCUPATIONAL THERAPY					
In-patient procedures	1,445	1,660	9,403	10,682	1,279
Out-patient procedures	74	99	797	1,086	289
Emergency room procedures	0	0	0	0	0
Total procedures	<u>1,519</u>	<u>1,759</u>	<u>10,200</u>	<u>11,768</u>	<u>1,568</u>
SPEECH THERAPY					
In-patient treatments	348	525	2,682	3,077	395
Out-patient treatments	23	28	171	200	29
Emergency room treatments	0	0	0	0	0
Total treatments	<u>371</u>	<u>553</u>	<u>2,853</u>	<u>3,277</u>	<u>424</u>
CARDIAC REHABILITATION					
In-patient treatments	0	0	0	0	0
Out-patient treatments	498	401	2,637	4,268	1,631
Emergency room treatments	0	0	1	0	-1
Total treatments	<u>498</u>	<u>401</u>	<u>2,638</u>	<u>4,268</u>	<u>1,630</u>
CRITICAL DECISION UNIT					
Observation hours	<u>378</u>	<u>344</u>	<u>1,866</u>	<u>2,252</u>	<u>386</u>
ENDOSCOPY					
In-patient procedures	85	78	626	636	10
Out-patient procedures	12	29	159	223	64
Emergency room procedures	0	0	0	0	0
Total procedures	<u>97</u>	<u>107</u>	<u>785</u>	<u>859</u>	<u>74</u>
C.T. SCAN					
In-patient procedures	537	596	3,803	4,027	224
Out-patient procedures	445	281	3,598	2,517	-1,081
Emergency room procedures	433	552	3,208	4,164	956
Total procedures	<u>1,415</u>	<u>1,429</u>	<u>10,609</u>	<u>10,708</u>	<u>99</u>
DIETARY					
Routine patient diets	17,554	21,351	113,154	130,102	16,948
Meals to personnel	19,345	21,421	144,216	152,161	7,945
Total diets and meals	<u>36,899</u>	<u>42,772</u>	<u>257,370</u>	<u>282,263</u>	<u>24,893</u>
LAUNDRY AND LINEN					
Total pounds laundered	<u>99,573</u>	<u>100,531</u>	<u>710,088</u>	<u>689,921</u>	<u>-20,167</u>

PUBLIC INPUT

ADJOURNMENT

*The next Personnel, Pension and Investment
Committee Meeting is scheduled for Tuesday,
December 13, 2022 at 12:00 p.m.*